

DeloPorts
DELO GROUP

KSK
GRAIN TERMINAL



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Grain Terminal in Novorossiysk

KSK is a deep-water grain terminal handling cargo in the port of Novorossiysk. In addition to bulk cargo, the terminal handles general and Ro-Ro cargoes





History

2006–2010

- Delo Group acquires the KSK terminal area and consolidates it into a single entity with berth-rental rights.
- Launch of grain transshipment operations at KSK.
- Development of project documentation for the construction of a new KSK grain terminal with a throughput capacity of 3.5 million tonnes.

2011–2012

- Launch of an investment program aimed at expansion of the grain transshipment capacity, increased storage capacity, and construction of a rail link.
- Three silos put into operation, with storage capacities of 3,000 tonnes each and band conveyor to berths, increasing capacity to two million tonnes.
- Out of the Delo Group stevedore assets, KSK consolidated into the holding company DELOPORTS LIMITED.

2013–2015

- Terminal construction completed and railway yard put into operation which allows KSK to increase the terminal's throughput capacity to the planned 3.5 million tons.
- Record grain throughput — 2.8 million tonnes.
- KSK approves the development plan up to 2019.

2016–2017

- Record amount of 4.2 million tonnes set in 2017 calendar year.
- Record amount of 4.9 million tons set in 2017/2018 agricultural year.
- As a part of the investment program in the KSK Grain Terminal, a contract is signed with the Federal State Unitary Enterprise, Rosmorport, on the safety and security of marine navigation and KSK throughput capacity increases by 1.5 million tonnes per year.
- Preparation of legal documents for increase in throughput capacity.

2018–2019

- Start of the construction of silos, additional automobile and railway reception points at KSK.
- Start of construction of berth No. 40A.

2020–2022

- Construction of additional silos, automobile and railway reception points.
- Throughput increased to 6 million tonnes.
- Record grain throughput in September 2020 — 667,991 tonnes.
- Record grain throughput in 2020 year — 5.1 million tonnes.
- Construction of berth No. 40A completed.
- Dredging at berth No. 40A has completed.
- New bunker scales were launched.
- Commissioning of the deep-water grain berth No. 40A.
- New hopper scales have been put into operation.
- Work on the extension (splicing) of the deep-water conveyor line at berths No. 41, 40 and 50A was completed. Total length of the conveyor line is more than 600 m.
- The first vessel with 120 thousand tons capacity at berth No. 40A was handled.

2023

- Completion of construction and installation works and commissioning of a grain loading ship machine.
- Increase of cargo throughput to 2,400 tons per hour.
- Record for yearly grain transshipment was set at 8.2 mln tons.

2024

- Delo Group has consolidated 100% of KSK shares.
- Best stevedoring company in grain transshipment according to ASOP data.
- Record for FY2023 grain transshipment with 10.3 million tons.
- Record for grain transshipment at the end of the 2023/2024 grain season is 9.2 million tons.
- Set the absolute Russian record on monthly grain transshipment with 1.074 million tons (October).
- Commissioning of the second grain evaluation and high-precision analysis facility.



KSK Today



KSK is Russia's No. 1 grain terminal

The Company's clients include the biggest enterprises from around the world as well as Russia



Ro-Ro complex capacity

3,500
cars/per year

Automobile reception

800
grain carriers
per day

Railway reception

180
wagons per day

Silos capacity

220,000
tonnes

Grain throughput capacity

10.5
mln tonnes

Ro-Ro storage area capacity

250
cars



Proprietary certified laboratory for grain quality assessment

in the State Center for Standardization, Metrology and Measurements



Infrastructure

13.1 ha

Terminal area

Berth No. 40A

Length: 309 m

Depth: 16.9 m

Berth No. 40

Length: 251 m

Depth: 14.6 m

Berth No. 41

Length: 128 m

Depth: 11.4 m

KSK has a unique infrastructure and offers integrated logistics solutions



KSK has the most up-to-date equipment and offers only the best technological solutions to its clients.



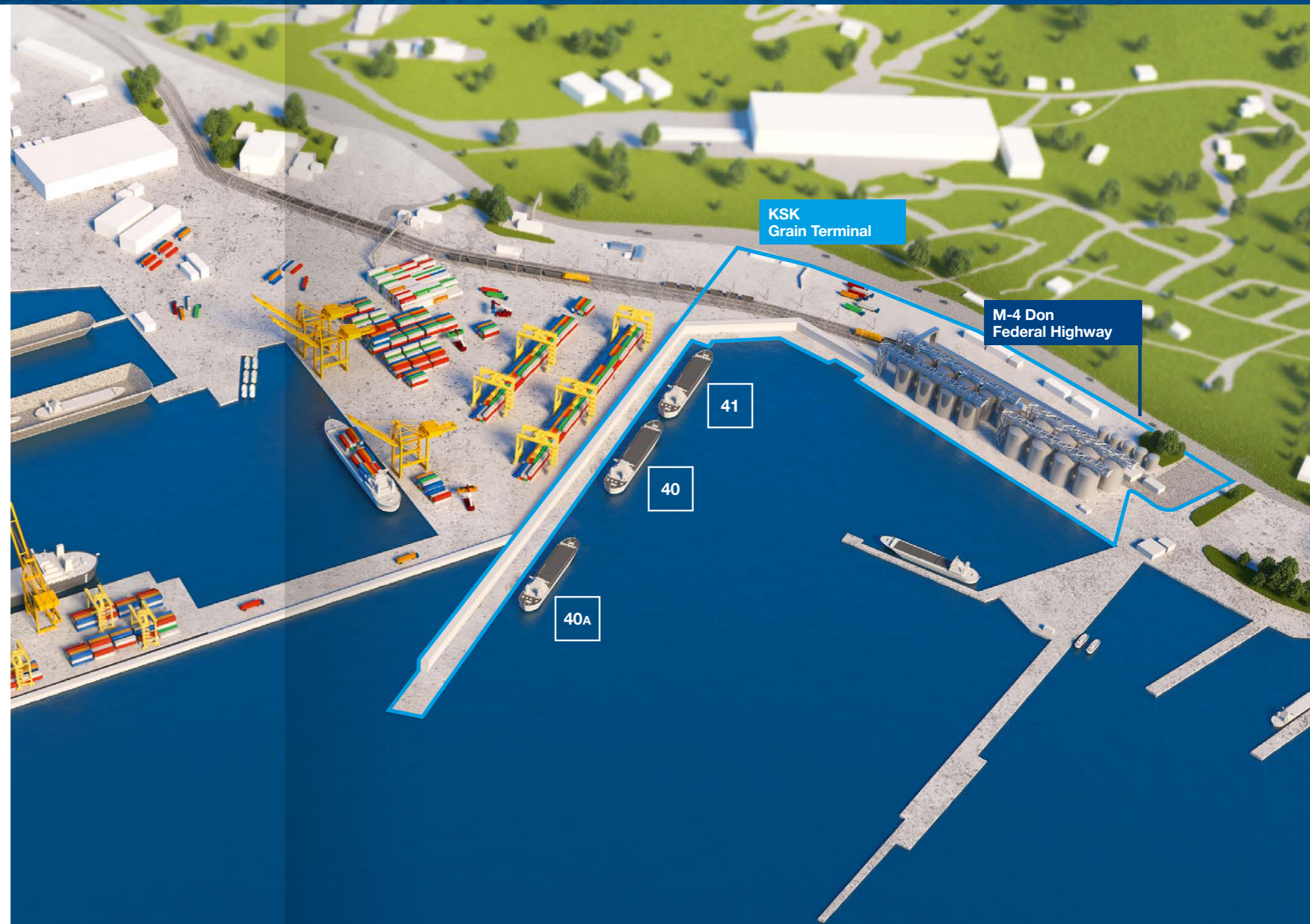
Dedicated access to rail transport via a newly-built and selfowned rail link provides for cost-efficient logistics for grain suppliers.



Dedicated and direct access to the M-4 Don Federal Highway provides for the most cost-efficient auto logistics for local grain suppliers.



Operates modern world class equipment, supplied by the leading international producers (NEUERO, Sukup, AGI, Intersystems etc.) providing seamless operations flow from grain reception and quality tests to grain transshipment to vessels.





Automobile Reception

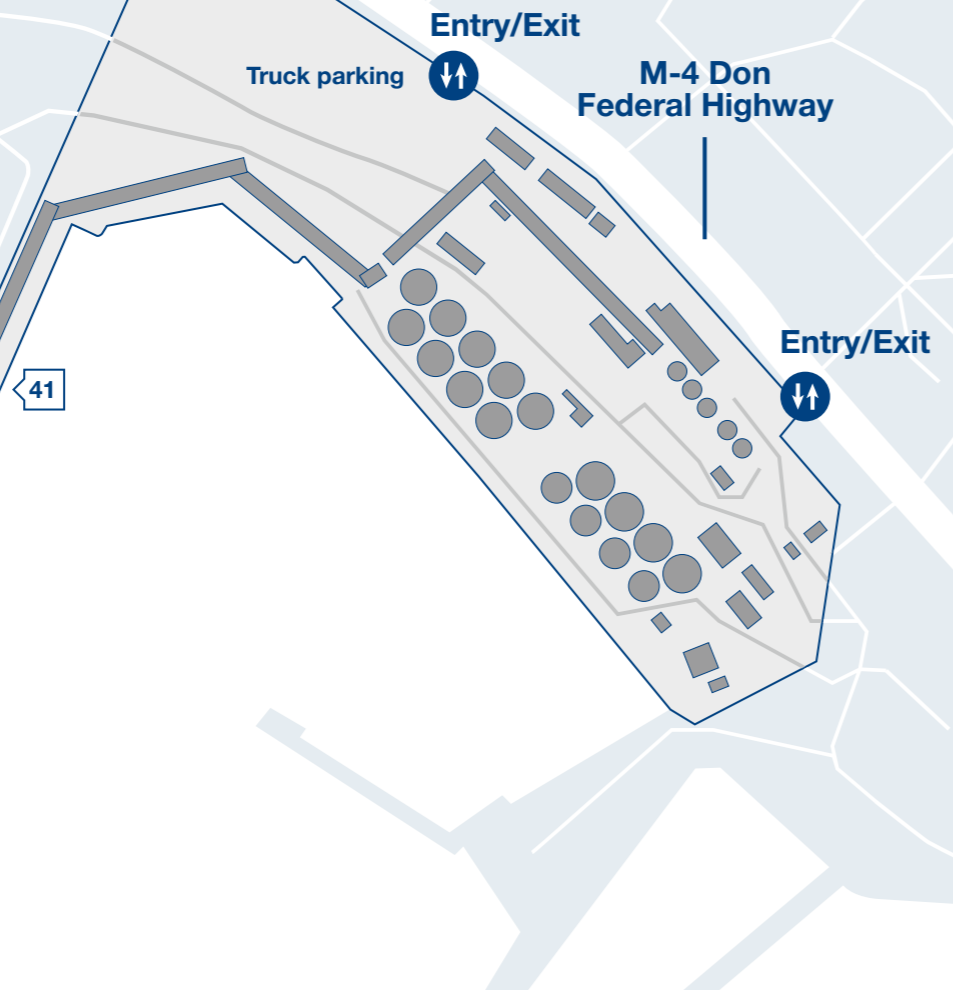


KSK is the only grain terminal in Novorossiysk

with direct access to the M-4 Don Federal Highway



Efficient logistics **for cargo delivery to the port**



x 800 grain carriers per day



3 automobile reception points



Parking area

x 70 grain carriers



Own car storage yard at the terminal



Automated grain quality determination system



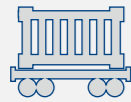
Seamless operation of automobile and railway unloading



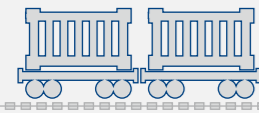
Railway Reception



Ro-Ro Complex

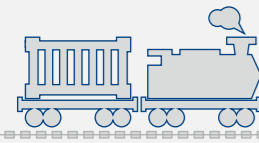


x 2,400 tonnes per hour



Handling of

6 wagons simultaneously on 3 railway lines



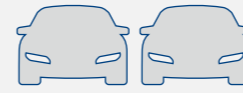
Throughout capacity of railway

180 wagons per day



Dedicated access to the rail network from the Novorossiysk transportation hub to the grain terminal

Direct access to the railway yard in order to control and maintain the proper tracks



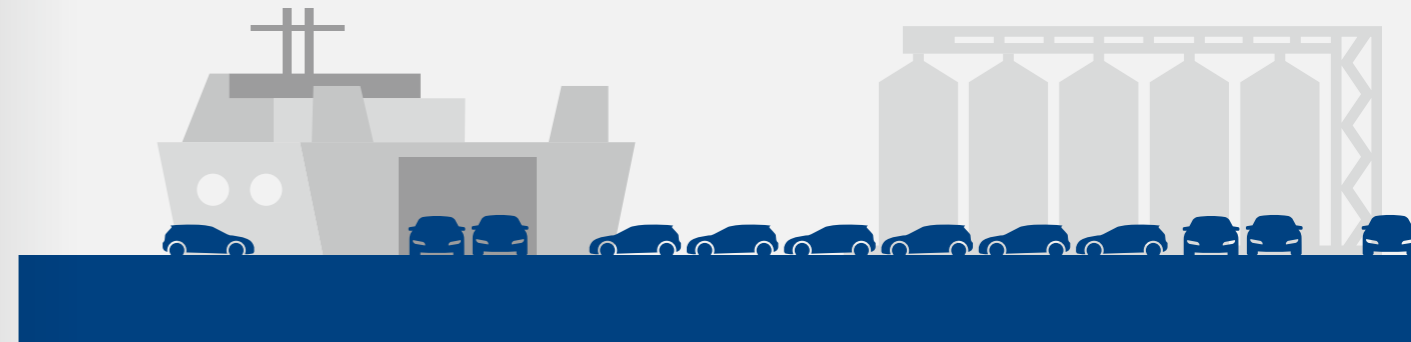
Simultaneous cars storage capacity

x 250 cars



Throughput capacity

x 3,500 cars per year

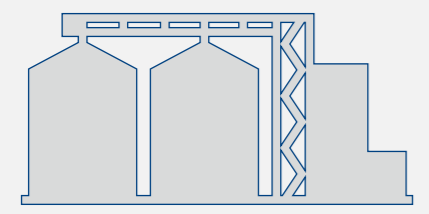




Equipment

Grain storage facilities

13.6 kt silos

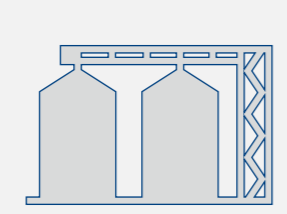


x9 Sukup
Manufacturing

123

Total capacity, kt

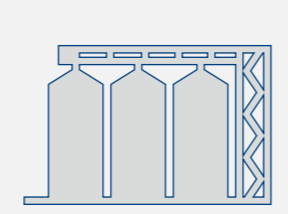
10.1 kt silos



x8 Sukup
Manufacturing

81

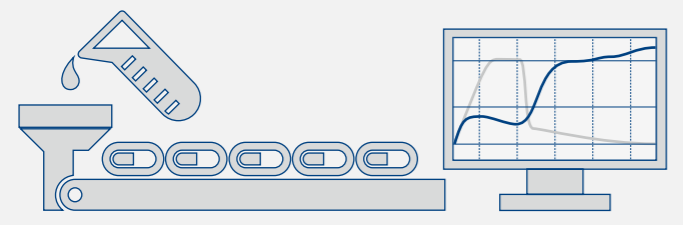
3.0–3.3 kt silos



x5 Prado,
SKE-Specst

16

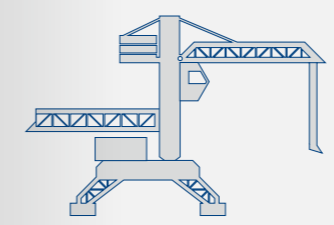
Laboratory equipment



Chopin, Foss Analytical, Perten

Port equipment

Ship loader

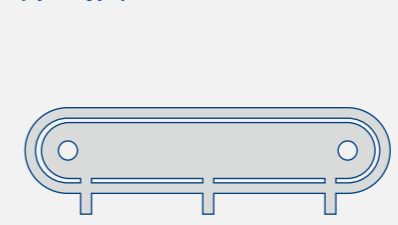


x3
NEUERO

2,400

Capacity
(3 x 800 tonnes per hour)

Band conveyor (open type)

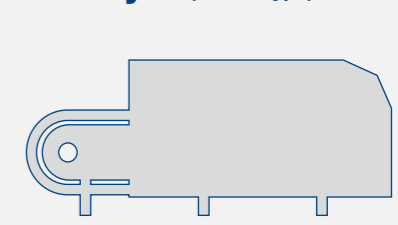


x3
NEUERO

2,400

Capacity
(3 x 800 tonnes per hour)

Band and chain conveyor (closed type)

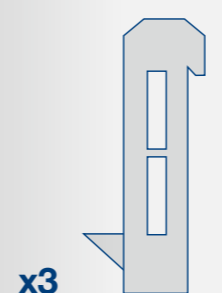


x3
NEUERO

2,400

Capacity
(3 x 800 tonnes per hour)

Noria

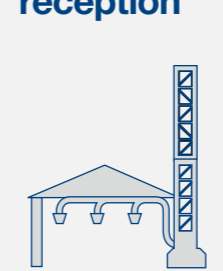


x3
NEUERO

2,400

Capacity (3 x 800 tonnes per hour)

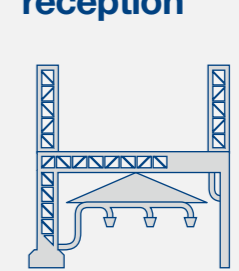
Equipment for automobile reception



InterSystems + AGI

1,200

Equipment for railway reception



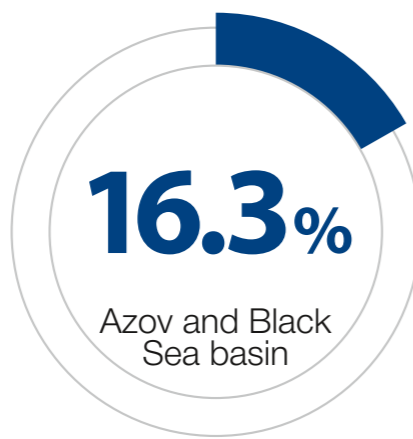
InterSystems + AGI

2,400

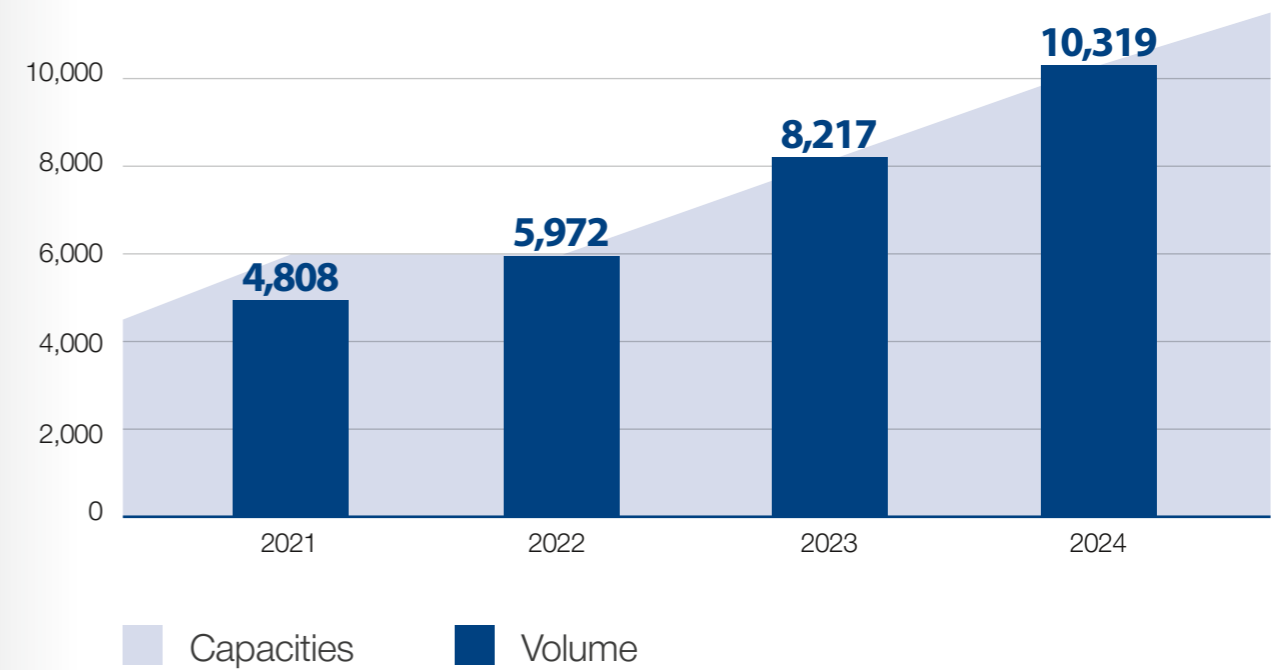


Operating Results

KSK market share in 2024



Grain throughput, thous. tons

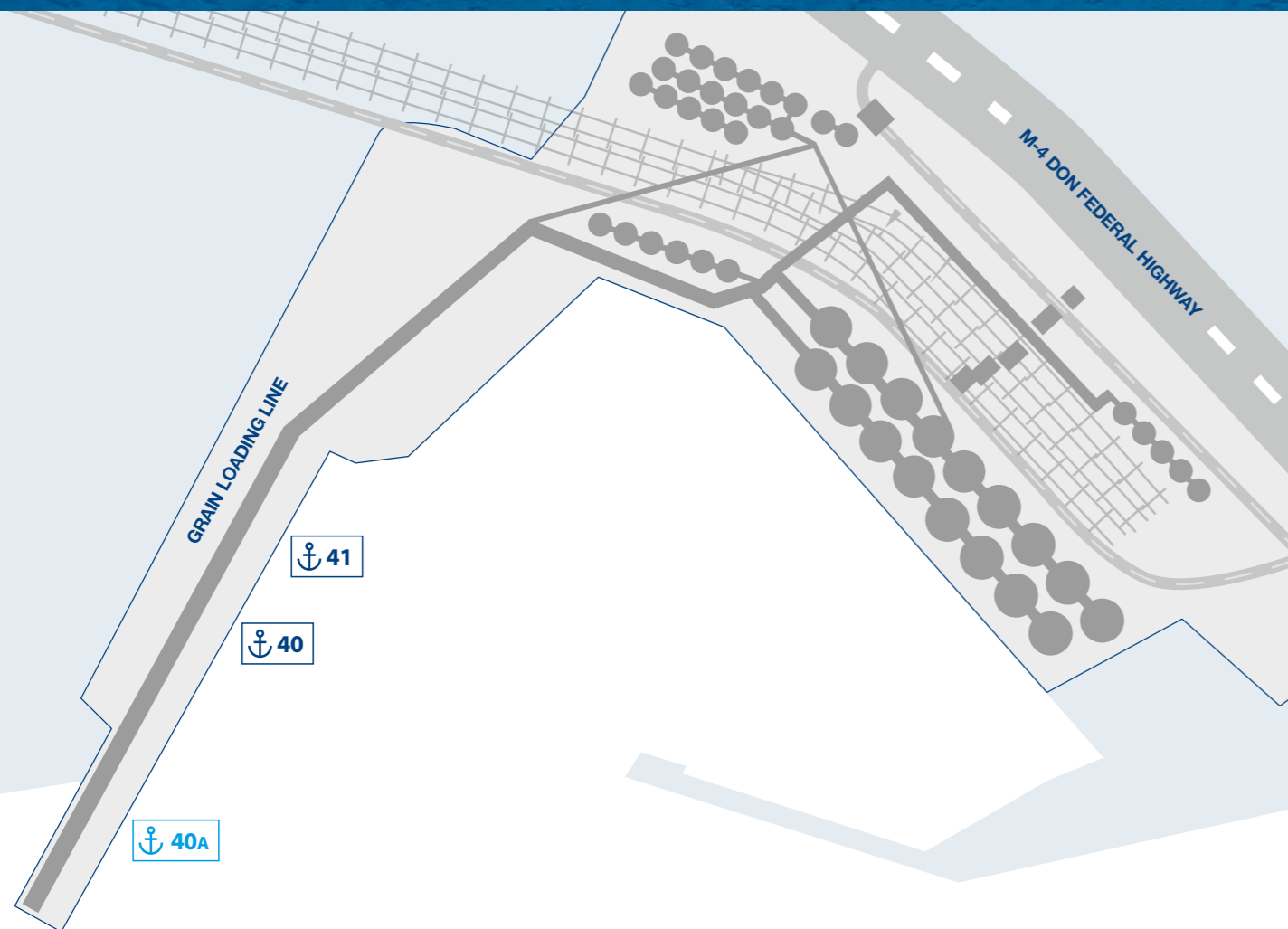








Investment Program for 2024–2027

204 mln USD

Investments
in the project



Ongoing projects until 2027

-  Construction of additional silos for 30 thousand tonnes.
-  Construction of a fourth auto-loading line.
-  Installation of a fourth ship loader.
-  Installation of the first ship unloader.

Terminal capacity after the completion of the investment program in 2027

Terminal capacity

12.0 mln tonnes per year

Simultaneous vessel handling

3 vessels

Maximum draft of vessel at berth

16.3 m

Maximum vessel cargo capacity

100,000 tonnes

Maximum berth depth

16.9 m

Grain storage capacity

250,000 tonnes

Railway reception

180 wagons per day

Automobile reception

1,000 cars per day

Projects completed in 2018–2024

- Putting into operation berth No. 40A and dredging to the level of 16.9 m.
- Construction of additional silos with volume of 102,000 tonnes increases grain storage capacity up to 220,000 tonnes.
- Construction of additional grain reception lines for rail and road transport. Faster cargo handling.
- Laboratory expansion.
- Reconstruction of berth No. 40 and dredging to the level of 14.6 m.
- Implementation of program for the 3-rd ship-loading machine installation.

Contacts



21 Sukhumsкое shosse,
Novorossiysk,
Russia, 353902

Phone/fax: +7 (8617) 27-78-19

E-mail: sekretar@gt-ksk.com

gt-ksk.com



21 Sukhumsкое shosse,
Novorossiysk,
Russia, 353902

Phone: +7 (8617) 30-08-21

E-mail: info@deloports.ru

deloports.ru

Business ethics Hotline

Phone: 8-800-700-29-80

(call in Russia for free)

E-mail: compliance@dcp-holdings.com

